

# AKB

Pharmacy Sales

PHARMACY BUSINESS  
SALES & VALUATIONS

# Special Service for First Time Buyers



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We recognise that the process of buying the first pharmacy is a daunting one and often, first time buyers miss out on opportunities through lack of experience in getting the process started and convincing Sellers and their Agents of their ability to purchase a business that is on the market.

Our First Time Buyer service is designed to “hold your hand” through the whole process and ensure that you successfully secure your first business with least hassle and with the best guidance.

Here are some of the things we do:-

- **GOODWILL VALUATION** with guidance on parameters for negotiating the price.
- **ADVICE ON PROPERTY**
- **ADVICE ON SECURING FUNDS** and our Consultant Accountant can produce cash flow forecasts and negotiate with lenders in order to secure funding.
- **NEGOTIATION** with the Seller or their Agent on your behalf.
- **FORMAL LETTER OF OFFER** we can write this on your behalf.
- **ADVICE ON CHOICE OF SOLICITORS** and instructing on your behalf.
- **MONITORING** the transaction as legal work progresses until Completion.
- **ADVICE ON THE TIMING OF APPLICATIONS FOR CONSENTS** for the Change of Ownership with NHS England and with the GPhC.